

FEATURED CASE STUDY

The Power of Portfolio-Wide Visibility

How a Commercial Portfolio Avoided \$2.5M in Projected Claims Over 24 Months

In a 13-year study, a portfolio of risk composed of 25 accounts and more than 5,000 drivers implemented SambaSafety's continuous driver monitoring. The program was designed to address long-run upward pressure on loss costs and to give risk consultants, for the first time, actionable visibility into portfolio-wide driver behavior.

The Challenge

Leading into implementation, the portfolio faced sustained inflationary and severity pressure on loss costs. Without intervention, actuarial modeling projected the loss cost per vehicle to trend toward \$900–\$1,100. They needed a scalable way to identify risk, drive behavioral change, and stabilize the portfolio, while consistently taking on more risk.

The Solution

SambaSafety's monitoring capabilities were implemented across all accounts, taking a year-long scaled approach to execution.*

With full monitoring adoption in place and half of the accounts leveraging SambaSafety's integrated training, the platform immediately began surfacing risk signals across the driver population for fleets to act on.

Here's What SambaSafety Delivered

- \$2.5M projected claims avoided over 24 months
- 34% lower loss cost per vehicle
- 463 highrisk violations surfaced in 6 months
- 57 suspended drivers were identified in the first 6 months

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*SambaSafety can support implementations in as little as 30 days.

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