

## Case Study:

# Building Materials Supplier Modernizes Fleet Safety with Real-Time Risk Mitigation



This privately held company has grown into a nationwide operation with hundreds of locations across more than 30 states. With a large network of facilities—including stores, production centers and manufacturing plants—it employs a significant number of delivery and service drivers. The company has been recognized by national publications for its trustworthiness and leadership in its sector, and remains committed to service excellence, employee safety and community impact.

## The Challenge

Managing annual motor vehicle record (MVR) checks was a manual, time-consuming process. The fleet management team tried multiple MVR vendors but still had to submit driver details by hand to verify license validity. With over 800 drivers operating across 750 vehicles, from box trucks, DOT delivery trucks, pick-up trucks, vans and SUVs, this approach placed a heavy administrative burden on a small team.



It just made a lot more sense to get off paper and have the convenience of clicking one button to run the entire company's MVRs.

– Fleet Manager

## The Solution

### MVR and CSA Monitoring + Online Driver Training

The company transformed how it identifies and addresses existing risks across its business. MVR and CSA Monitoring unlock access to ongoing alerts on violations, citations, license status changes, roadside inspections and DOT-reportable crashes. Combined with SambaSafety's Online Driver Training, it can now identify and address risks seamlessly within the same platform.



#### Unmatched Visibility

With instant visibility into expired or suspended licenses, the fleet management team can now address issues the day they arise, instead of waiting for months to learn about them. One team member even learned firsthand when an administrative issue led to an unexpected suspension of his license.

**“Now, I monitor my own license in SambaSafety to make sure I’m never caught off guard again.”**

– Fleet Manager



#### Single, Easy-to-Access Platform

The management team and their drivers value the convenience and simplicity of accessing everything in one platform, stating that the ability to eliminate multiple logins for the drivers is a win. Both parties can “self-serve” to ensure compliance and adoption of company policies.

**“In 2025, people have too many logins. If I can eliminate one for my drivers, that’s a win.”**

– Fleet Manager





### Streamlined Intervention Workflows

The biggest difference the company realized by switching to SambaSafety was the integrated training experience, allowing them receive monitoring alerts and swiftly assign tailored training courses in a single workflow. And drivers benefit too – they can easily complete the training anywhere, from any device.

**“I’ve started several different tech projects here, and no process has been as smooth as this one.” – Fleet Manager**



## The Results

### Immediate Risk Reduction

In just the first six months of using SambaSafety’s solutions, this building materials supplier achieved a drastic 64% reduction in crashes, proving an immediate impact on the safety of their fleet.

### One-Click Incident Response

Area managers can react instantly when incidents arise in their region, coordinating with their fleet management team to quickly assign targeted, tailored training.

**“It’s really nice that I can just click a button and assign tailored training to drivers in that area.” – Fleet Manager**

### Simplified Compliance

Between the automated MVR and CSA alerts, instant visibility into invalid licenses and the one-click intervention process, the fleet management team has found it easy, consistent and more automated than ever to maintain compliance.

### Operational Efficiency

By replacing their once archaic process with a streamlined workflow, SambaSafety eliminated hours of manual tracking and seven filing cabinets of paperwork.

**“For someone like myself looking to build a more modern, safe fleet, the job is impossible to do without a driver monitoring program. To have the training connected makes it all even easier.” – Fleet Manager**

## Expedite Incident Response and Simplify Compliance Today

Gain real-time visibility into driver risk and take immediate action to prevent crashes with SambaSafety's continuous license, CSA and telematics monitoring, integrated with alert-based training.

[WATCH THE DEMO](#)

